

# TOWARDS EFFECTIVE BANKING SUPERVISION

## European Central Bank First Forum on Banking Supervision

Frankfurt, November 4, 2015

Jean Tirole

# I. BASICS OF REGULATION: WHY SUPERVISE?

## (1) REPRESENTATION HYPOTHESIS

- Small depositors cannot monitor BS and O-BS activities.
- Supervisor represents their interests -or that of taxpayers if bailout (alignment of incentives through DIF, which then has dual role).
- Prevention of bank runs: can also be seen as depositor protection.

### Strengths of argument

- explains regulation of even small, non-systemic banks,
- unifies rationales for prudential supervision of institutions, including when they are not really exposed to runs (insurance, pensions).

[Dewatripont-Tirole 1994]

## (2) CONTAGION AND FIRE SALES

Representation hypothesis *apparently* does not account for

- bailout of investment banks, AIG's holding (2008) or LTCM (1998)
- current emphasis on regulating systemically important financial institutions (SIFIs)

⇒ *Financial stability* second mission (consistent with first one).

More complex because counterparty risk, fire sale externalities, credit to SMEs are endogenous.

Implication of cross exposures and fire sales: ring fenced regulated sector

- directly: no cross exposures, unrevocable lines of credit to shadow banks...
- indirectly: do not rely on assets that are held also by shadow banks for liquidity purposes.

# OUTLINE

---

Discuss some of the open questions in regulation & supervision

II. Shadow banking

III. Liquidity

IV. Doom loops and capital weights for sovereign

V. Resolution

## II. SHADOW BANKING

---

Traditional banks perform financial intermediation with substantial maturity transformation. So do shadow banks (perhaps even more so).

- Activities: “transformation that takes place without direct and explicit access to public sources of liquidity or credit backstops.” [Poszar et al 2010]
- Broader definitions:
  - anything that encroaches on banks’ business.
  - any financial institution that is not prudentially supervised (private equity, MMMF...)

Not necessarily inconsistent...

Does not mean that shadow banks have no access to public liquidity:

- Indirectly: backstops from retail banks (puts: contingent lines of credit, tail risk insurance)
- Directly: unconventional policies in case of stress, for example
  - Commercial Paper Funding Facility (issuers of CP)
  - Primary Dealer Credit Facility (repo market)
  - Term Asset-Backed Securities Loan Facility (ABS)

# BREATHING SPACE OR REGULATORY EVASION?

*Positive view:* regulatory constraints stifle innovation, distort markets.

*Regulatory arbitrage view:* shadow banking as a (perhaps unavoidable) nuisance; regulatory arbitrage/cutting regulatory corners

- Have their cake and eat it too (free of constraints in normal times, bailout if tail risk materializes).
- US in 2008. No level playing field?

*Behavioral view:* shadow banks exploit neglected risk.\*

\* Gennaioli-Schleifer-Vishny *JoF* 2012, *JoF* 2013, *AER PP* 2015. Good news  $\Rightarrow$  overweighting of favorable scenario. Similarly when bad news occur: overreaction. Intermediaries create false substitutes for truly safe bonds.

## EXAMPLE: CHINA

---

Migration obeys good (positive) and bad (regulatory arbitrage) reasons

- Repressed savings: deposit rates regulated to low levels
- Government pressure to lend primarily to SOEs; little lending to SMEs (strict constraint on non-performing loans less adequate for SMEs)
- Escape regulatory pressure (20% reserve ratio at PBOC; loans/deposits <75%)

Outcome: not huge by 2007 US standards, but 2/3 of flows to shadow banking comes from banks (especially big four TBTF banks).

Examples: market WMPs (wealth management products): like MMMFs and regulation Q. Margin lending in stock market. Trusts.

# THE COVARIATES OF TRADITIONAL BANKING

## Trilogy: Not a coincidence!

### 1. **Fragile & politically sensitive clients**

- retail depositors;
- SMEs that borrow from bank and hoard liquidity there

### 2. **Safe-asset creation through access to public money**

- Targeted liquidity (discount window, bailouts, DI)

### 3. **Prudential supervision**

## Quid pro quo

- supervision (LCR, CAR...)
- cheap deposits and liquidity support.

▶ Ongoing work with Emmanuel Farhi

*Viewpoint #1: no worry (BRRD  $\Rightarrow$  no bailout of shadow banks)*

Reputation building (but US in 2008; back to this issue when we discuss resolution).

*Viewpoint #2: shadow banking is a concern*

Two competing approaches:

- cut the link between retail and shadow banks
- regulate (systematically important?) shadow banks.

	Cut the link	Regulate
Example of policy	<ul style="list-style-type: none"> <li>• Structural separation</li> <li>• High risk weight for OTC transactions</li> </ul>	SIFI regulation
Residual hazards	Risk on retail side (real estate, interest rate, guarantees, “hedging”)	Even larger risk taking opportunities
Political economy	Credibility of no bailout of shadow banks?	<ul style="list-style-type: none"> <li>• Limited supervisory staff</li> <li>• Moving target</li> </ul>

# III. LIQUIDITY

---

Key issue: How much self-insurance?

Liquidity = stores of value that keep their value in those contingencies in which one needs them.

Understanding (inside and outside) liquidity requires:

- departing from Arrow-Debreu (in which refinancing problems never arise). Financial frictions make covering liquidity needs through funding (market) liquidity difficult. Agents may search for ex-ante insurance against credit rationing.

- understanding agents' demand for liquidity

### “Reserves”/self insurance

- self-hoarding
  - low ST debt (relative to earnings)
  - liquid assets on balance sheet
  - resell, securitize less liquid assets
  - projects that will pan out in short term

- contracted for
  - credit line, CDS, ...

- understanding supply of liquidity
  - three sources of insurance: private (claims on other private sector agents), government, international market.

# PUBLIC SUPPLY OF LIQUIDITY

- Provision: OMO/discount window, bailouts, guarantees, automatic stabilizers,...
- Foundations (what is it that the government can do that the private sector can't?)

Regalian taxation power  $\implies$  re-create missing market between consumers (can't pledge their future endowment) and firms.

[Holmström-Tirole 1998]

► Rules vs discretion

# Macroprudential aspects

- Private leverage/capital insurance choices depend on anticipated reaction to overall maturity mismatch.
- Policy instruments are imperfectly targeted to the institutions they try to rescue

⇒ balance-sheet-risk choices are strategic complements.

- When everybody engages in maturity transformation,
  - authorities have little choice but intervening
  - refusing to adopt a risky balance sheet lowers ROE.

[Farhi-Tirole *AER* 2012]

# LIQUIDITY REGULATION

- (1) *Normal times*: regulation warranted, but trade-off between
  - limiting moral hazard (externalities on borrowers, counterparties, Treasury and Central Bank);  
excessive maturity transformation triggers *unpriced* LOLR;
  - repressing natural transformation/lending activities (liquidity is costly).
  
- (2) *Tail liquidity risk*: State has not only ability to increase aggregate liquidity supply; but also a comparative advantage in providing liquidity in low-probability events.

Fits well with idea that notions of HQLA differ for LCR and CB-compliant collateral purposes (micro and macro shocks).

# IV. DOOM LOOPS AND CAPITAL WEIGHTS FOR SOVEREIGN

- Initial story of the Euro = financial integration
- Re-segmentation of financial markets in Europe  $\Rightarrow$  possible spiral (spread  $\Rightarrow$  bank losses  $\Rightarrow$  bailout  $\Rightarrow$  higher spread  $\Rightarrow$ ...)
- Loaded language (deadly embrace/vicious circle/doom loop) signals universal opprobrium.

Number of questions about reasons and implications of these concerns

[Farhi-Tirole 2015]

## Do we care? Why not consider only consolidated balance sheets?

“If banks are bailed out by Sovereign, what matters is the total amount owed to foreigners”

“The banks’ purchasing domestic bonds is a form of debt buyback; debt buybacks are good for the country (especially if large costs of default)”

Answers:

- Not a buyback in net terms if banks hold fewer foreign assets
- Ex-post bailouts does not mean that state wants to transfer money to banks. But holdings of domestic debt create a put on taxpayer money.

# Why did re-nationalization occur when it occurred? Why do domestic regulators turn a blind eye?

Re-nationalization occurs when the legacy debt increases or prospects about the country's fiscal capability worsen, for two possible reasons:

- The put on taxpayer money increases, raising incentives for regulatory evasion
- The State may relax supervision as it counts on legacy debt forgiveness or country solidarity to finance the rescue of its banking sector in case of further difficulties.

[Gennaioli-Martin-Rossi (2014): holdings of public bonds in 191 countries; 20 defaults over 1998-2012. Average domestic bond holding = 9% of assets; 13.5% in countries that default at least once.

During sovereign default:

- bank increase their exposure
- concentrated in large banks]

## Implication

A government lacking commitment (not to bail out its banking sector) benefits from relinquishing its regulatory powers to a supranational supervisor by joining a banking union.

# CAPITAL WEIGHTS FOR SOVEREIGNS

Absence of capital weights is a form of regulatory forbearance

1. Fragile-sovereign-debt countries may oppose risk weights:
  - Industry protection?
  - Sovereign protection?
  - Efficiency motives?
2. Long term vs. transition
3. Large exposure limit (severely binds for Southern European banks): not a perfect substitute for capital weights:
  - Still no risk penalty on remaining holdings
  - May replace holdings of own sovereign by “diversification” across fragile sovereigns

## **In steady state...**

Risk is fully priced if capital weights

⇒ two-fold disciplining device:

- Profligate sovereigns
- Risk-taking banks

Basel-imposed risk weights are necessary to close this alley for supervisory dumping (race to the bottom)

## ...and the transition

No big deal if

- either well-capitalized banks
- or safe (low spread) sovereign

Big deal in, say, Southern Europe:

*Impact on sovereigns* (although smaller than in long term: stock vs. flow)

*Impact on banks*: substantial domestic-debt holdings (recent renationalization). Will be forced to recapitalize

- increased discipline
- vs. possibly immediate bailout and doom loop

## V. RESOLUTION

BRRD: 8% of non-risk-weighted assets must be bailinable. Open issues:

- 1) No micro/macro distinction (even under extraordinary stress).
- 2) Tendency to look at legacy claims, not at more relevant post-reform supply

Asset income run. Must put limits on:

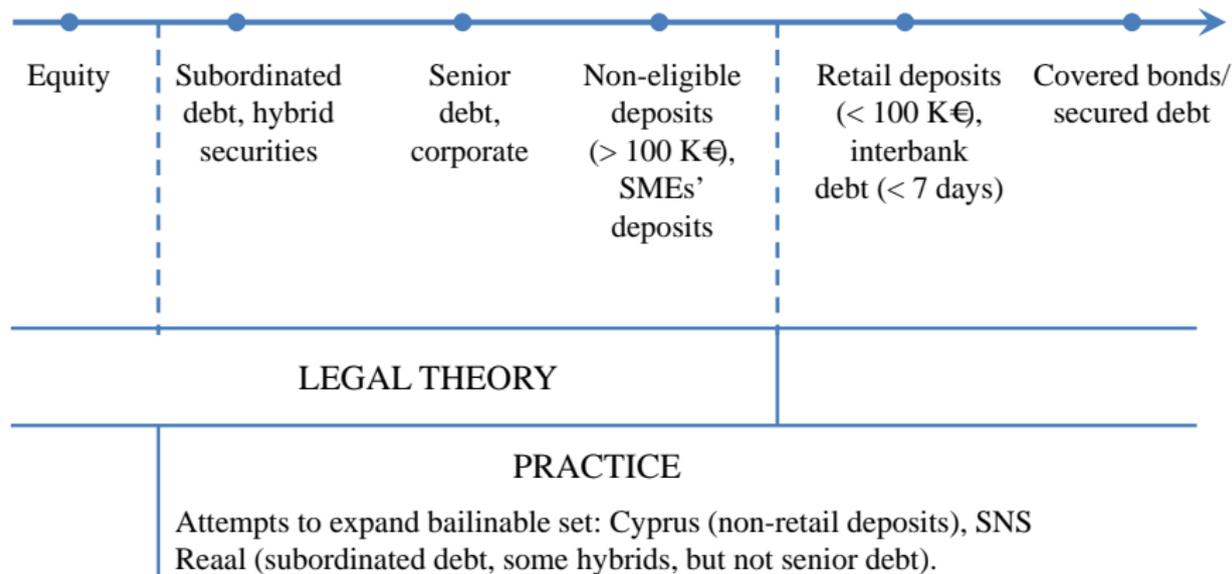
- Short-term funding (under 7 days)
- Pledging of all adequate collateral.

- 3) Bailinable securities?

- Priority order be clear
- Must be 0/1 if short term (runs). Can't easily spread risk.
- Credibility (would SMEs be bailed in?)

## *From regulatory doctrine to practice*

(One) priority line:



# BAILINABLE SECURITIES: THEORY?

Equity vs. 2-tank theory (FSB's TLAC for 30 SIFIs: at least 1/3 debt)?

Modigliani-Miller provides no answer...

- Equity and management have control rights in normal times  $\implies$  should be accountable (at least for microeconomic risk)
  - Need to have prompt & corrective action
- Should debt claims (junior debt, corporates, SMEs...) be bailinable?
  - No control rights (neither in good times, nor, for banking, in distress): why should they be held accountable?
  - Two views: *certification* (Calomiris-Kahn, Diamond-Rajan...): then should be bailinable. Vs. *simple deposits*: then could be insured (and pay ex ante for this insurance!)
  - Truth is: *fiscal benefit of debt pollutes debate*  
[Admati-Hellwig]

## VI. CONCLUDING REMARK

---

- (1) Banking regulation & supervision until recently attracted little attention from economists
- (2) Yet it should be science-based
- (3) Conversely, economists must learn from practitioners. And they must further invest in
  - empirical work (calibration of CAR, LCR...)
  - conceptual framework.

Forum will be an important step toward facilitating the realization of these imperatives



HAPPY ANNIVERSARY  
TO ECB BANKING SUPERVISION!

## BASEL II

Relative to Basel I, attempts at improving measurement of risk, at the cost of more discretion:

- Internal models.
- Market value accounting
- Use of ratings.
- Better measurement of credit risk: *downturn* expected loss-given-default recommended; made mandatory by Basel III.

Like in Basel I, no micro/macro distinction.

## BASEL III

### Philosophy:

- Multiple metrics (CAR, LCR/NSFR, leverage ratio)
- Macroprudential focus
- Requirements and buffers
  - Requirement = always satisfied
  - Buffer = can be used in certain circumstances.

- Dangerous exposures
  - creation of incentives to move contracts to platforms with central counterparty (good; but still open questions: international context and supervision & liquidity provision?)
  - large exposures limits
- More capital, plus capital buffers in good times
- SIFI buffer.

return

*Objective:* shed light on this trilogy

*Ingredients of the theory*

(1) State is benevolent, but (a) *lacks commitment*

(cannot refrain from bailing out fragile agents (depositors, SMEs))

(b) *has limited supervisory capability*

(cat-and-mouse idea)

Implications:

- there will be action outside regulated sphere
- temptation of migration: have one's cake and eat it too
- state must make it incentive compatible to remain in regulated sphere.

(2) Limits on safe assets in economy, government's comparative advantage: creation and tail risk insurance

[Holmström-Tirole 1998]

# RULES VS. DISCRETION

## *Rules and automatic stabilizers*

- Non-indexed deposit insurance premia
- LTRO (applies to all banks)
- Capital insurance requirement

## *Discretionary stabilizers*

- QE
- Discount window
- ELA

*Other aspects of debate: RWA vs leverage ratio; micro vs macro...*

Standard trade-off between rules and discretion.

return